

THE WORLD HAS CHANGED SALES SERVICE TAX (SST) COMPLIANCE and IMPLEMENTATION



THE WORLD HAS CHANGED

The IMPOSSIBLE Happened! A Worldwide Shutdown 2021; this CHANGES EVERYTHING in Sales and Service Tax Compliance and a NEW NORMAL will emerge!

A Worldwide Recession, Business Model Change, Work from Home, Communication Delays, Reduced Investments, Compulsory Health Screening, IT Dependence, etc.

The more 'adept' companies will achieve Profits Faster. We MUST expect Supply Chain Disruptions, Vendor Financial Meltdown, Lack of Materials, Slow Operations, Unpredictable Demands and a myriad of NEW CHALLENGES, NEVER EXPECTED!

The SALES and SERVICE TAX RESET means to minimise Wrong Tax Impact on Domestic or Overseas Supplies and Assertively secure Tax Incentives/Minimise Overpayment with Critical SST Analysis – It requires a Paradigm Shift!

SCOTS LEARNING OBJECTIVE

Scots Skill ONE

Practical and Fastest SST Registration and Documentation Compliance!

Scots Skill TWO

Discuss SST Problems/Solutions – Strategies to Avoid Delays and Penalties!

Scots Skill THREE

Practical SST Brainstorming and Q&A – All the Answers You Need to Know!

Scots Skill FOUR

Steps to Apply Sales Tax Exemption for Qualified Manufacturer and Special Entities

Scots Skill FIVE

Steps to Secure Tax Remission from Customs/Ministry – Challenges and Difficulties!

Scots Skill SIX

Total SST Documentation and Assign Stakeholders' Responsibilities

WHO SHOULD ATTEND?

Shipping, Logistics, Procurement, Purchasing, Material Planners, Supply Chain/Project, Warehouse, Accounting/Finance, Export Sales – Managers, Executives and People involved in Sales/Services Tax Decisions!



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The World Has Changed – SST Regulations, Application
and On-Time Tax Submission



PART A – SST ACT 2019 – THE WORLD HAS CHANGED

1. **The World Has Changed 2021** – SST Documentation, Customs Delay, Audit, Health/Safety, Overpayment, etc.

2. **SST Implementation Challenges** – Customers, Suppliers, SST Administration and Reliefs/Penalties

PART B – SST REGISTRATION and ADMINISTRATION STRATEGIES

1. **SST CORPORATE REGISTRATION and CUSTOMS MANAGEMENT**

A. **SST Registration and Administration** – Step-by-Step SST Registration with Flowchart/Checklist!

B. **Develop SST Customs Contact List** – KDIs, Departments, Contact, Location, Job Title, Years of Service, etc.

C. **Scots Skill ONE** – Practical and Fastest SST Registration and Documentation Compliance!

2. **SST COMPLIANCE and MANAGEMENT REPRESENTATIVE**

A. **The SST Management Representative (SMR)** – Right Person In-Charge to Lead SST Implementation!

B. **SST Submission and Dispute Problem Solving** – Be Solution-Oriented and Expedite Favourable Solutions!

C. **Scots Skill TWO** – Discuss SST Problems/Solutions – Strategies to Avoid Delays and Penalties!

PART C – THREE CRITICAL SST IMPLEMENTATION STAGES

3. **SALES TAX ACT REGULATORY AWARENESS**

A. **SST Tax for Domestic/Overseas Supplies** – Manufacturer-Vendor-Customers Business Impact

B. **SST for Manufacturing Licenses/Licensee** – Who, How, Where and When are we liable for Sales Tax

C. **Scots Skill THREE** – Practical SST Brainstorming and Q&A – All the Answers You Need to Know!

4. **SALES TAX ACT TAX EXEMPTION APPLICATION**

A. **Licensed Manufacturers Exemption** – Requirements, Exemption Application and Cost/Cash Flow Savings

B. **Sales Tax Exemption Facilities** – Special Entities, Raw Materials, Non-Licensed Manufacturer and FG Exporters

C. **Scots Skill FOUR** – Steps to Apply Sales Tax Exemption for Qualified Manufacturer and Special Entities

5. **SALES TAX ACT OFFENCES and PENALTIES**

A. **Company and Director Personal Liability** – What Tax Offenders Should Know and Avoid Hefty Fines!

B. **Sales Tax Offences and Penalties** – Criminal/Civil Liabilities, Seizure, Detention, Auction, Late Payments, etc.

C. **Scots Skill FIVE** – Steps to Secure Tax Remission from Customs/Ministry – Challenges and Difficulties!

PART D – SIMPLIFY SST ADMINISTRATION

6. **SYSTEMATIC SST DOCUMENTATION SUBMISSION**

A. **FULL and COMPLETE SST Documentation** – Tax Invoice, Tax Receipt, Tax Return, SST Schedules, etc.

B. **Tax Submission, Payments and Deadlines** – Expedite Tax Returns and Avoid Late Payment Penalties!

C. **Scots Skill SIX** – Total SST Documentation and Assign Stakeholders' Responsibilities