

# THE WORLD HAS CHANGED LOGISTIC/INVENTORY MANAGEMENT in ACTION



## THE WORLD HAS CHANGED

The IMPOSSIBLE Happened! A Worldwide Shutdown 2020; this CHANGES EVERYTHING in Logistics and a NEW NORMAL will emerge!

A Worldwide Recession, Business Model Change, Work from Home, Communication Delays, Reduced Investments, Compulsory Health Screening, IT Dependence, etc.

The more 'adept' companies will achieve Profits Faster. We MUST expect Supply Chain Disruptions, Vendor Financial Meltdown, Lack of Materials, Slow Operations, Unpredictable Demands and a myriad of NEW CHALLENGES, NEVER EXPECTED!

The LOGISTIC and INVENTORY RESET means Change in Working Styles, Operational Competency and Mental Toughness is required to Implement 'New' Focus, Operational Efficiency, Administration and Value-Added Reporting – It requires a Paradigm Shift!

## SCOTS LEARNING OBJECTIVE

### Scots Skill ONE

Develop Logistics Annual Department Plan 2021/2022

### Scots Skill TWO

Develop People Management Styles – Autocratic, Interactive, Team and Superior!

### Scots Skill THREE

Brainstorm Warehouse Productivity and Creative Cost Control Solutions!

### Scots Skill FOUR

Conduct Warehouse Toolbox Meeting – Pro-Active Action to Resolve Future Problems!

### Scots Skill FIVE

Analyse Delivery Complaints – Discuss and Secure Logistic Staffs Commitment!

### Scots Skill SIX

Eight Steps to Secure 3PL Person-in-Charge Positive Response to Logistic Challenges!

### Scots Skill SEVEN

Reduce Customer/Sales Complaints – Achieve On-Time Delivery Everytime!

### Scots Skill EIGHT

Develop Result-Focused Logistics/Inventory Reports for Management Meetings!

## WHO SHOULD ATTEND?

Transport, Warehouse, Store, Logistics, Supply Chain Managers, Assistant Managers, Executives and People involved in Logistics and Inventory Control



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The World Has Changed – New Normal Logistics Operations,  
OTD and Inventory Reduction!



## PART A – 'NEW' LOGISTICS/INVENTORY MANAGEMENT – THE WORLD HAS CHANGED

- 1. The World Has Changed 2021** – Relationship, Diplomacy vs Threat, Limited Capacity, Shipment Delays, etc.
- 2. Logistics/Inventory Operating and Delivery Challenges** – Delivery Failures, New Priorities, and Fluctuating Orders

## PART B – 'NEW NORMAL' LOGISTICS DEPARTMENT PLANNING

### 1. 'NEW' LOGISTICS COST DOWN STRATEGY – POST-COVID 19 PRESSURE

- A. Logistics Operations Analysis** – Shipping, Warehousing, Distribution, Third Party Logistics (3PL), Manpower, etc.
- B. 'NEW' Cost Down Strategies** – Consolidate Shipment, Routes, Services, 3PL, Maintenance, Vendor Delivery, etc

**C. Scots Skill ONE** – Develop Logistics Annual Department Plan 2021/2022

### 2. PEOPLE MANAGEMENT STRATEGY – LOGISTICS STAKEHOLDERS

- A. Logistics/Inventory Daily Challenges** – Difficult Colleagues/Customers and Management Pressure
- B. Pro-Active Information Updates** – Receiving/Delivery Date, Location, Quantity, Stock Information/Updates, etc

**C. Scots Skill TWO** – Develop People Management Styles – Autocratic, Interactive, Team and Superior!

## Part C – LOGISTICS OPERATIONS STRATEGIES

### 3. WAREHOUSE COST MANAGEMENT STRATEGIES

- A. Warehouse Operations Cost Control** – Space/Layout, Hygiene/Safety/Security, Racking, Material Handling, etc.
- B. Present and Justify Warehouse Productivity** – Inventory Value, Cost/Delivery, Staffs/Warehouse Size, etc.

**C. Scots Skill THREE** – Brainstorm Warehouse Productivity and Creative Cost Control Solutions!

### 4. MATERIAL RECEIVING/PACKING/DELIVERY STRATEGIES

- A. Product/Material Movement Strategy** – Order Picking, Incoming Stock Control, Receiving/Packing/Delivery Area, etc.
- B. Develop Competent Operators** – Weekly Problem/Solving, Team Leader, Right Mix New/Experienced Staffs, etc.

**C. Scots Skill FOUR** – Conduct Warehouse Toolbox Meeting – Pro-Active Action to Resolve Future Problems!

### 5. TRANSPORTATION and ROUTING STRATEGIES

- A. Transport and Distribution Planning** – Transport Modes, Delivery Frequency, Optimisation, Daily Routes, etc.
- B. Customer Focused Delivery Strategy** – Frequency, Urgent/Last Minute, Delivery Service Level, Receiving Time, etc.

**C. Scots Skill FIVE** – Analyse Delivery Complaints – Discuss and Secure Logistic Staffs Commitment!

### 6. MANAGE THIRD PARTY LOGISTICS (3PL)

- A. 3PL Key Decision Influencers (KDI)** – Organisation Chart, Years of Service, Relationship/Support and Influence!
- B. 3PL Problem Solving and Working Relationship** – Provide 3PL Direct Feedback and be Solution Oriented!

**C. Scots Skill SIX** – Eight Steps to Secure 3PL Person-in-Charge Positive Response to Logistic Challenges!

## PART D – INVENTORY MANAGEMENT and LOGISTICS REPORTING

### 7. INVENTORY MANAGEMENT for BUSINESS PRODUCTIVITY

- A. Expedite Inventory for Production** – Vendor KDI Follow-up, Track Incoming Materials, Stock Re-Order, etc.
- B. Prompt Customer Order Delivery** – Right Product/Quantity/Location, Transport Coordination and Information!

**C. Scots Skill SEVEN** – Reduce Customer/Sales Complaints – Achieve On-Time Delivery Everytime!

### 8. INVENTORY and LOGISTICS PERFORMANCE REPORTING

- A. Logistics Performance and Cost Reduction Reports** – KPIs, Actual, Variance, Causal Analysis and Corrective Action!
- B. Track Inventory Performance** – Missing/Damaged Stocks, Over/Under Order, and Obsolete/Slow Moving Stocks

**C. Scots Skill EIGHT** – Develop Result-Focused Logistics/Inventory Reports for Management Meetings!